

give the sweet gift

HOT BOX COOKIES





ABOUT US

Hot Box Cookies is the Midwest's premiere cookie and gift delivery company.

Our mission is to make the world a happier place one cookie at a time by creating smiles and memories with high-quality, fresh-baked, all-natural, gourmet cookies. We also offer cookie cakes, ice cream and icing sandwiches, ice cream by the pint, cookie dough, and beverages that pair perfectly with cookies.

OUR PRODUCTS

Hot Box Cookies has capitalized on its ability to tap into demand of diverse target markets. We target not only the late-night cookie eater, but also the gift delivery service in a hybrid combination to maximize profitability. Hot Box Cookies offers a myriad of high-end products, beautifully packaged, using recycled material. These products create an elegant gift suitable for any occasion. Pricing is competitive, and more affordable than its leading competitors, including Crumbl Cookies and Edible Arrangements. Our packaging and low-cost gift services appeal to a wide array of buyers who may have specific requirements. This broad market appeal adds to our ability to scale and create new stores in diverse locations, faster and more cost-effective than many of its competitors.



HUMBLE BEGINNINGS

Hot Box Cookies was started in 2008 by two Mizzou students who wanted late-night cookies for them and their friends.

We started simple, and our mission is still simple. We sell classic cookies, made from scratch, from all-natural ingredients, right out of the oven. The cookies are hand-delivered warm and fresh straight to you. Or you can order a gift and have it hand-delivered to someone else.

2012

OPENED 2ND
LOCATION IN
LAWRENCE, KS.
HOT BOX COOKIES
ACQUIRED BY RYAN
RICH.

2019

ROLLED OUT RETAIL
PROGRAM TO 200+
GROCERY STORES
IN THE U.S.

2008

OPENED ORIGINAL
LOCATION IN
COLUMBIA, MO.

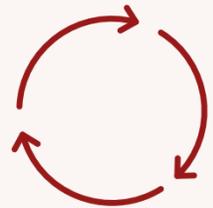
**2015-
present**

OPENED LOCATIONS
3-8 IN THE ST. LOUIS
METRO AREA

2021

ROLLED OUT DIRECT-
TO-CONSUMER
NATIONAL SHIPPING
PROGRAM

THE HOT BOX COOKIES ETHOS



Sustainability

Providing recycled packaging

We encourage our customers to be more mindful of the waste they produce by providing recyclable packaging.



Community

Giving back to the community we love

We are proud to be a values-based local company who donates products and sponsors events that support others.



Respect

Treating partners and clients with respect

We listen to the needs of our clients and partners and involve them in every step of their purchasing decisions.

What Hot Box Cookies solves

PROBLEMS + SOLUTIONS

Unreliable gifting experiences

Over the years, we have perfected our products and delivery efficiencies. You can count on Hot Box Cookies to quickly deliver fresh, straight out of the oven, gourmet cookies, paired with high quality personalized cards and balloons for every occasion.

Unaffordable gifting options

It almost seems impossible to find gifting options that fall within your budget. Not with Hot Box Cookies. We consistently provide more economical services than our competitors, without sacrificing quality, through cost transparency.

No gifting options available in your area

By having a Hot Box Cookies within your own space, sweet gifting options are guaranteed to be delivered to your visitors, departments, and clients in a timely manner. Hot Box Cookies also offers nationwide shipping for those who are located anywhere in the U.S.

COMPETITIVE ADVANTAGES



**ALL NATURAL
INGREDIENTS**



**CUSTOMIZABLE
GIFTING OPTIONS**



**CONVENIENCE AND
AFFORDABILITY**



**TOP-NOTCH
CUSTOMER SERVICE**

Testimonials

DON'T JUST TAKE IT FROM US

"Very friendly staff! Amazing cookies, love that fresh out of the oven warmth. Super soft and yummy! Coming back for more every time!"

- Ashly Pearson

"A great place to buy a large and varied amount of cookies from them for an event or just a fun midnight snack. Staff is friendly and the locations are convenient."

- Mat Daniel

"I LOVED it, was passing through looking for something to eat with my family and for dessert we saw a cookie place across the street. We got cookie dough and a frosting cookie and it was oh my god good. I can't stop thinking about it and I'm in Colorado! Definitely recommend."

- Taylor Jones

"Delicious and warm cookies, fast delivery, and absolutely to die for. I totally recommend this place."

- Stephanie Curless

"My absolute favorite place."

- Sara Niffen

"Hot Box Cookies is to die for! The cookies are always fresh, hot and DELICIOUS. I like coming here for a sweet treat or sending them to friends. Their delivery service is very reliable."

- Hannah Shelby Morgan

"Better than your grandma's cookies. Literally melts in your mouth. Always delicious."

- Chris Bigge

Meet the Team

Ryan Rich

Owner and
Chief Executive Officer

Christina Chastain

Director of Growth and
Business Development

Scot Smelser

Director of Operations

Victoria Shipley

Director of Marketing

Contact Us



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